

Message Text

UNCLASSIFIED

PAGE 01 AMSTER 00085 241346Z
ACTION EUR-12

INFO OCT-01 NEA-10 ISO-00 EB-08 /031 W
-----118305 241348Z /43

P R 241145Z JAN 78
FM AMCONSUL AMSTERDAM
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 3367
AMEMBASSY JIDDA
AMEMBASSY THE HAGUE
AMCONSUL ROTTERDAM

UNCLAS AMSTERDAM 085

E.O. 11652: N/A
TAGS: BEXP, NL
SUBJ: PRIVATE TRADE OPPORTUNITY - SERVICES: BALLAST NEDAM GROEP NV -
SPECIAL HANDLING

1) BALLAST NEDAM NV, A MAJOR DUTCH CONTRACTING FIRM, HAS ASKED THIS OFFICE FOR HELP IN LOCATING AN AMERICAN FIRM ABLE TO HANDLE INSPECTION OF PRODUCTS, SUPERVISION OF SHIPMENTS AND FOLLOW-UPS ON ORDERS BEING PLACED IN CONNECTION WITH A RECENTLY SIGNED CONSTRUCTION CONTRACT IN SAUDI ARABIA.

2) THE CONTRACT, WORTH US DOLS 2,000 MILLION (4.7 BILLION GUILDERS) REQUIRES CONSTRUCTION OF 700 TURNKEY PROJECTS IN SAUDI ARABIA INCLUDING COMMUNITY COMPLEXES NEAR AIRFIELDS AND FIVE OLYMPIC STANDARD SPORTS CENTERS WITH SWIMMING POOLS, NINE MOSQUES, AUDITORIUMS, HOMES, ROADS AND RELATED INFRASTRUCTURE.

3) BALLAST NEDAM HAS NOT SPECIFIED THEIR TOTAL ESTIMATE OF PURCHASES IN THE U.S. BUT WE BELIEVE THIS COULD REACH DOLS 400 MILLIONS.

4) CONTACT FOR U.S. FIRMS INTERESTED IN PROVIDING SERVICES IS:

MR. W. HAMDORFF
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PROJECT 4:2
BALLAST NEDAM NV
POBOX 500
LAAN VAN KRONENBURG 2
AMSTELVEEN, THE NETHERLANDS
PHONE: (020) 5453491
TELEX: BALLASTGROEP 12280.

FOR INFORMATION ON GROUP REFER TO AMSTERDAM 09007 OF JUNE 13, 1977,
WTDR.

5) ACTION REQUESTED: PLEASE CONTACT BY MOST EXPEDITIOUS MEANS
U.S. FIRMS ABLE TO PROVIDE THE REQUIRED SERVICES. FIRMS SHOULD
CONTACT BALLAST NEDAM DIRECTLY OR VIA THIS OFFICE. IN EITHER CASE,
FIRMS SHOULD KEEP AMCONGEN AMSTERDAM INFORMED OF THEIR EFFORTS.
LAGASSE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978AMSTER00085
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780035-0571
Format: TEL
From: AMSTERDAM
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780131/aaaaazyy.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b9f124e1-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24 feb 2005
Review Event:
Review Exemptions: n/a
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SAS ID: 3727978
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY - SERVICES: BALLAST NEDAM GROEP NV - SPECIAL HANDLING 1) BALLAST NEDAM NV, A MAJOR DUTCH CONTRACTING FI
TAGS: BEXP, NL
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Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/b9f124e1-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
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